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Research Informing Policies & Practices for Healthy Youth

# Taxes as a tool for promoting public health: Lessons from tobacco taxation

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### Overview

- 1. Review of the evidence on the impact of tobacco taxes on tobacco use and its consequences
- 2. Brief review of impact of earmarked tobacco taxes for comprehensive tobacco control programs
- 3. Support from RWJF, NCI, USDA, CDC and others

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### **Key Collaborators**

Jamie Chriqui, Lisa Powell, Sandy Slater, John Tauras, Melanie Wakefield, Lloyd Johnston, Patrick O'Malley, Dianne Barker, Jidong Huang, Sherry Emery

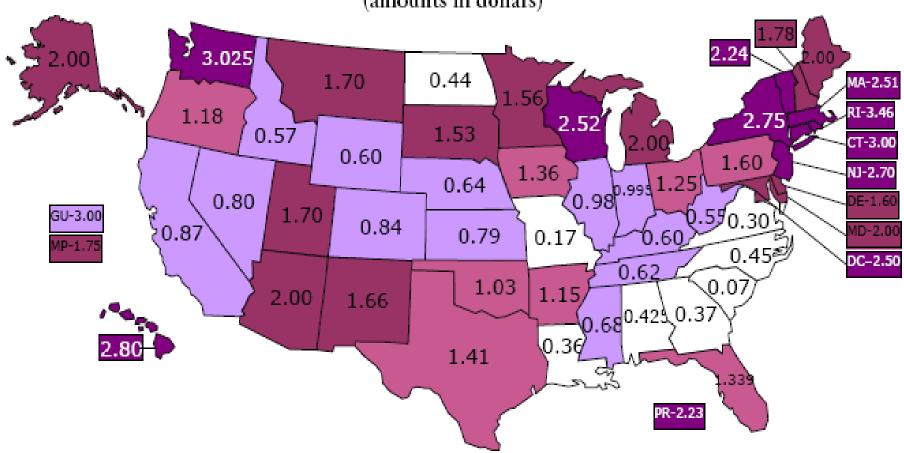
and many others.....

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### **Tobacco Taxes and Prices**

#### State Cigarette Excise Tax Rates July 2010

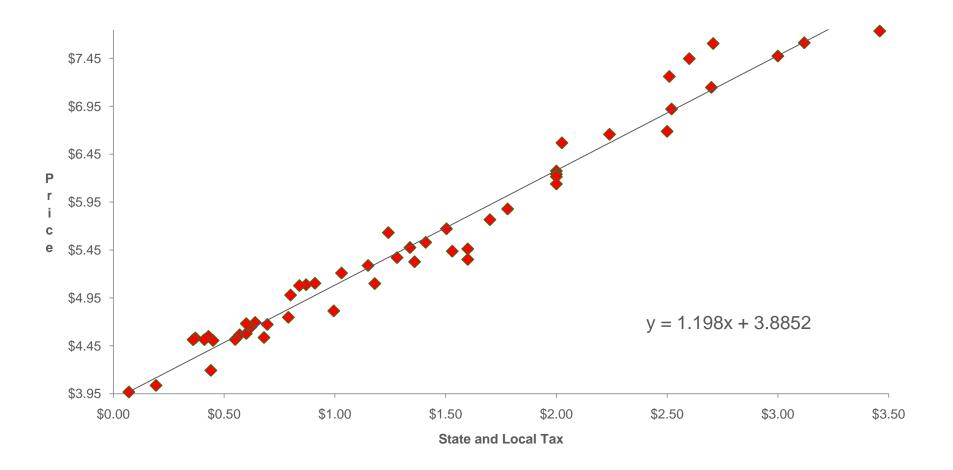
(amounts in dollars)



Source: NCSL; \* Hawaii, New Mexico, South Carolina and Utah's excise tax increase goes into effect July 1, 2010.

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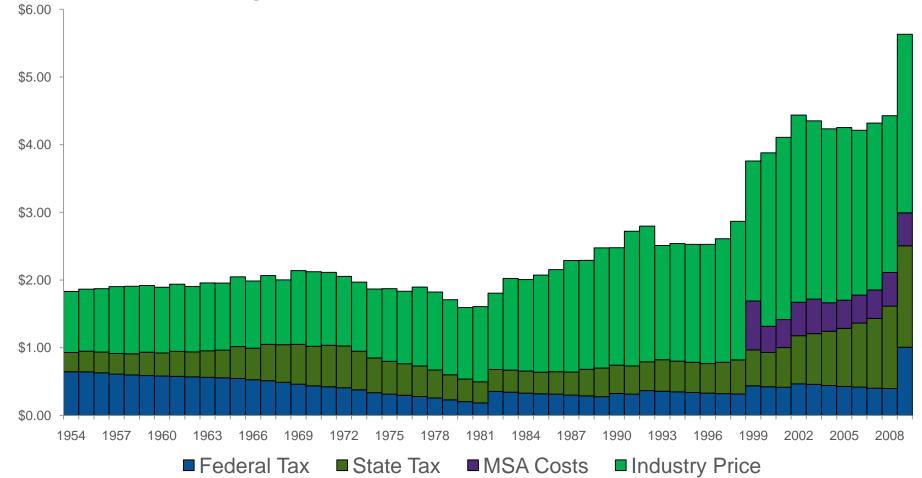
### State and Local Taxes & Cigarette Prices per Pack, Nov. 1, 2009



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Source: Tax Burden on Tobacco, 2010, and author's calculations

# Cigarette Taxes & Prices Inflation adjusted, 1954-2009

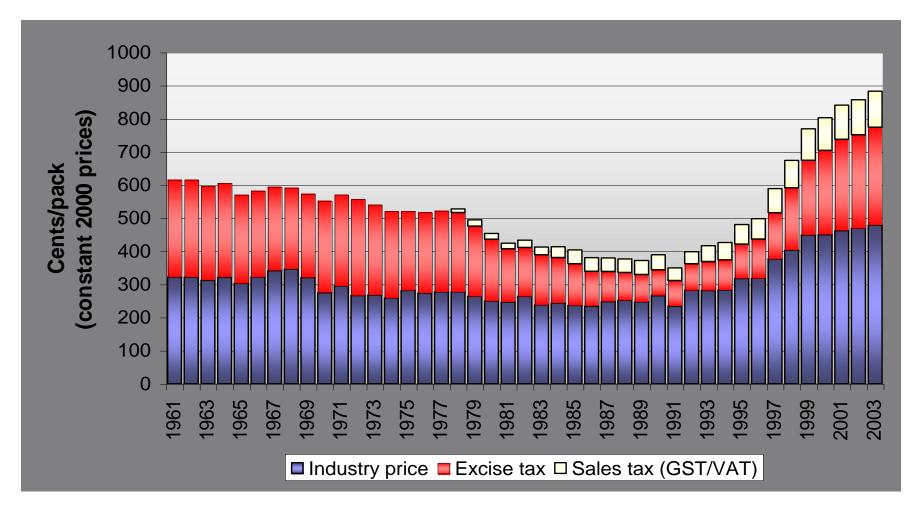


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Source: Tax Burden on Tobacco, 2010, and author's calculations

#### Taxes and Tobacco Product Prices

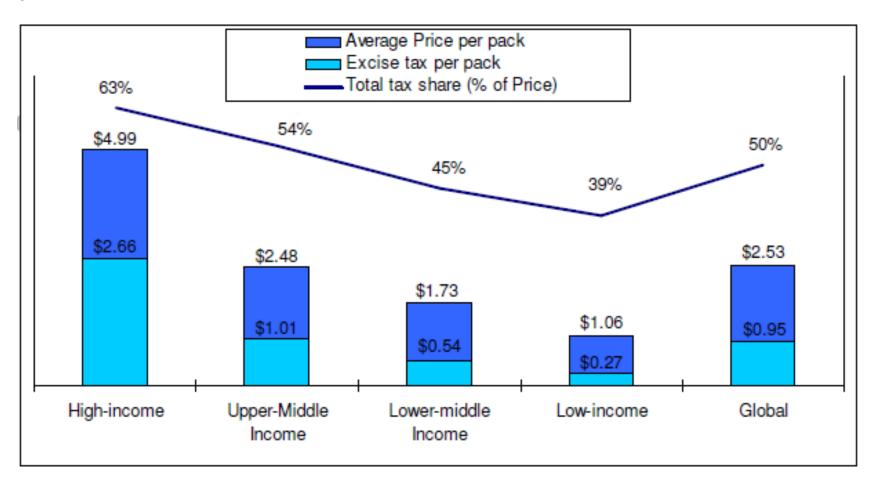
Inflation Adjusted, South Africa, 1961-2003



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Source: Van Walbeek, 2003

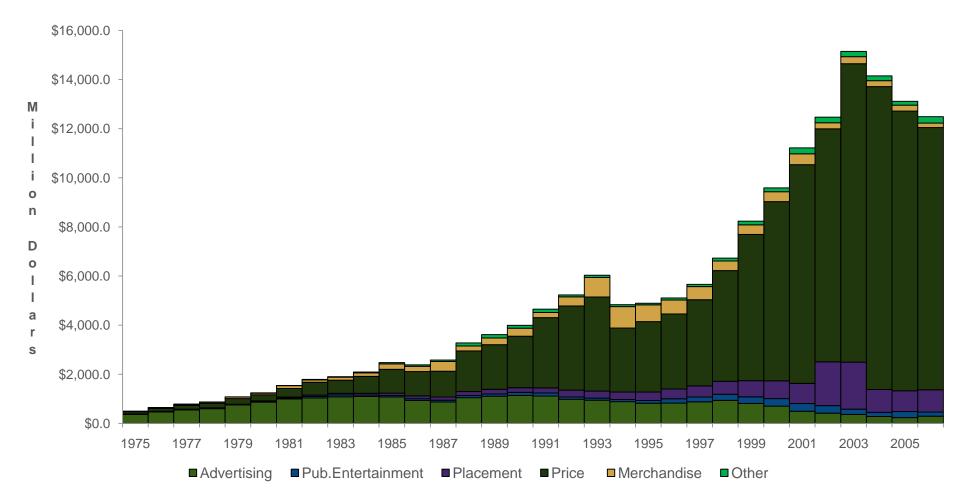
# Global Cigarette Taxes & Prices By income level, 2008



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Source: World Health Organization, 2010

### Cigarette Marketing Spending By type, 1975-2006



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Source: Federal Trade Commission, 2009, and author's calculations

### **Industry Response to Taxes**

On February 4th, 2009, the Federal Government enacted legislation to fund the expansion of the State Children's Health Insurance Program (SCHIP) that increases excise taxes on cigarettes by 158%.

As a result, you will see the price of all cigarettes, including ours, increase in retail stores.

We know times are tough, so we'd like to help. We invite you to register at <u>Marlboro.com</u> to become eligible for cigarette coupons and special offers using this code: **MAR1558** 

Thank You,

Philip Morris USA

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Source: Philip Morris USA, 2009

### Tobacco Taxes, Prices, and Tobacco Use

#### **Tobacco Taxes & Tobacco Use**

#### Higher taxes and prices:

- Lead current users to quit
- Prevent former users from restarting
- Keep kids from taking up
- Reduce consumption among continuing users

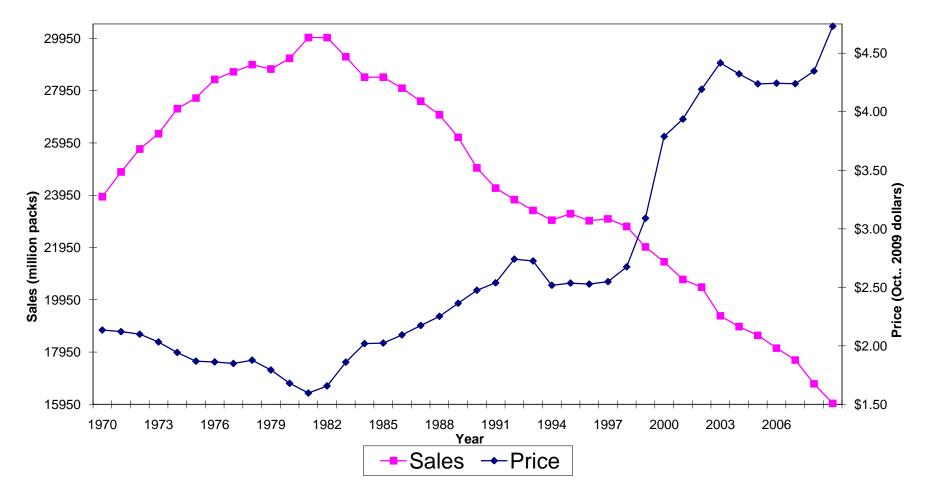
Estimates from US and other high income countries are that 10% price rise reduces overall use by about 4%

Larger impact on most LMICs

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Source: Chaloupka 2010; IARC, in press

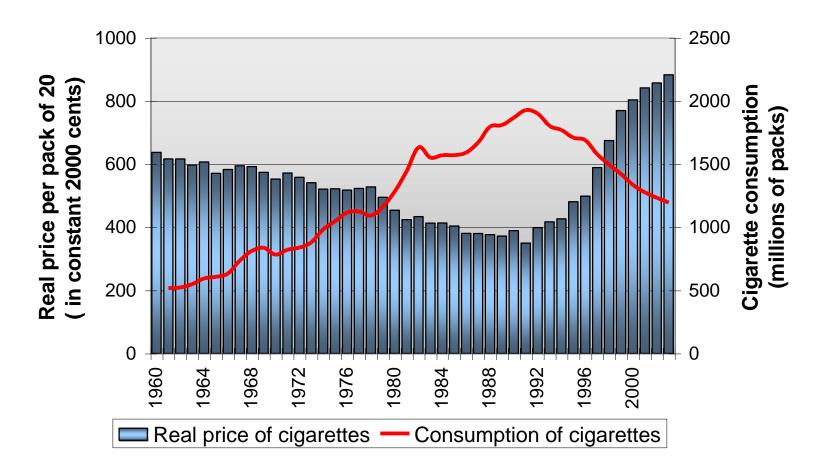
### Cigarette Prices & Sales United States, 1970-2009



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Source: Tax Burden on Tobacco, 2010, and author's calculations

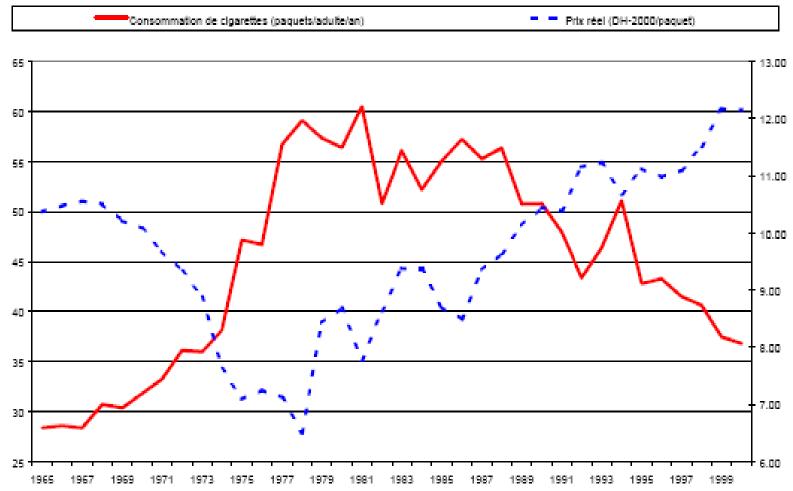
### Cigarette Prices & Sales South Africa, 1960-2003



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Source: Van Walbeek 2005

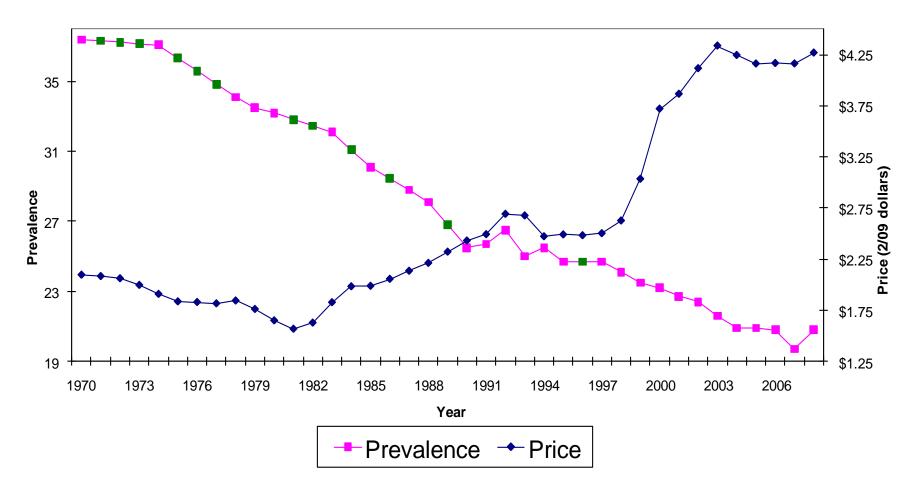
# Cigarette Prices & Sales Morocco, 1965-2000



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Source: Aloui 2003

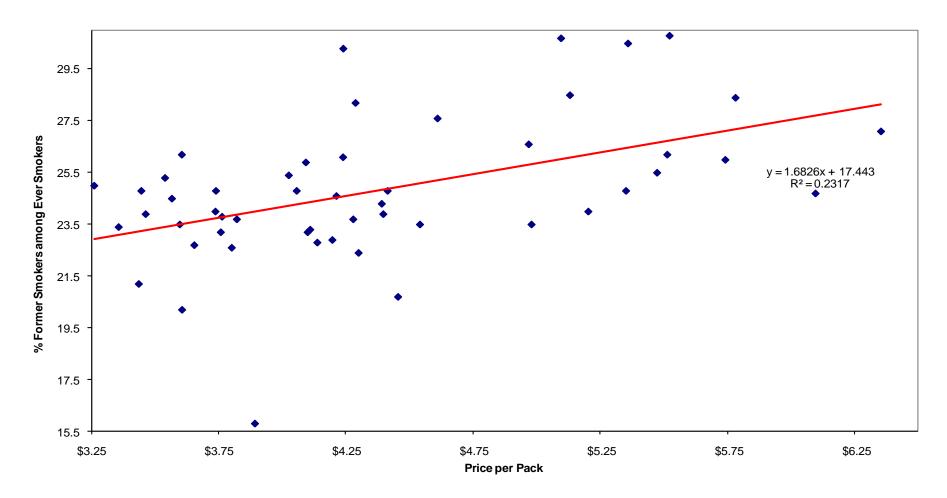
# Cigarette Prices & Adult Prevalence United States, 1970-2008



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Source: NHIS, *Tax Burden on Tobacco*, 2010, and author's calculations Note: green data points for prevalence are interpolated assuming linear trend

# Cigarette Prices & Former Smoking 50 States & DC, 2007



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Source: BRFSS, Tax Burden on Tobacco, 2010, and author's calculations

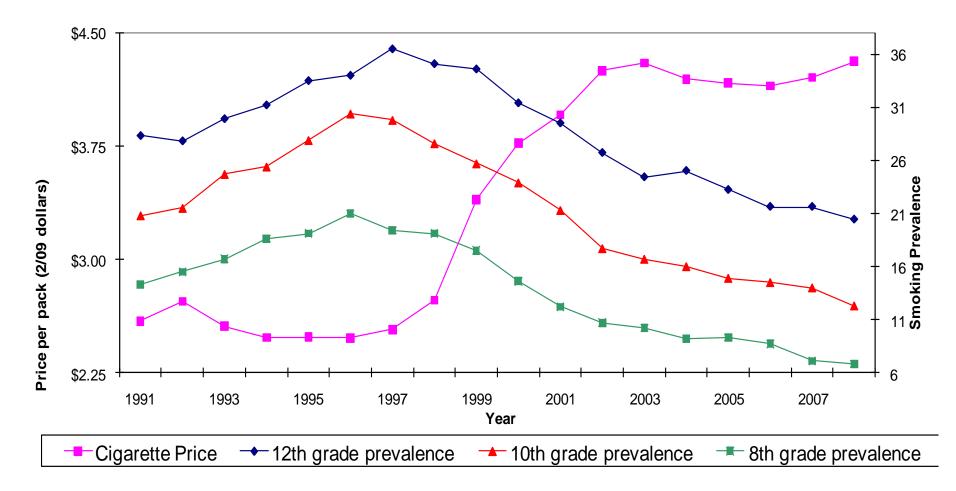
### **Young People More Price Sensitive**

- Lower disposable incomes
- Greater importance of peer influences
  - about 1/3 of overall impact of price via peers
- Shorter history of use, less addicted
- More concerned about current costs than long term consequences
- Other spillover effects
  - parental smoking, social sources, etc.

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Source: Chaloupka 2010

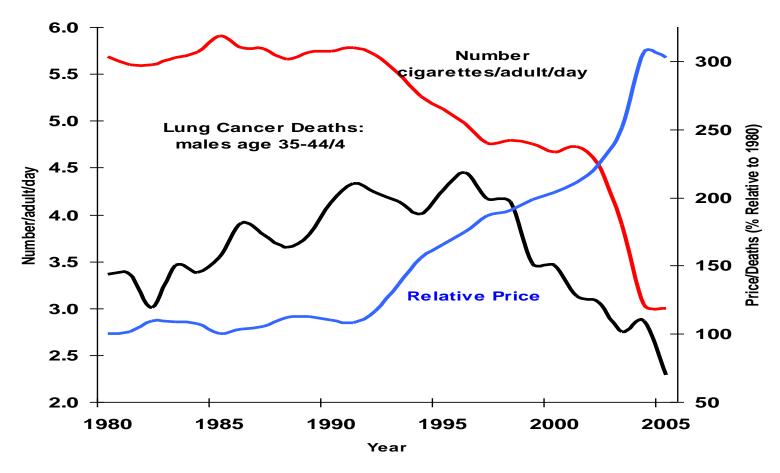
# Cigarette Prices & Youth Smoking United States, 1991-2008



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Source: MTF, Tax Burden on Tobacco, 2010, and author's calculations

# Cigarette Prices & Health France, 1980-2005



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#### Impact of 2009 US Federal Tax Increase

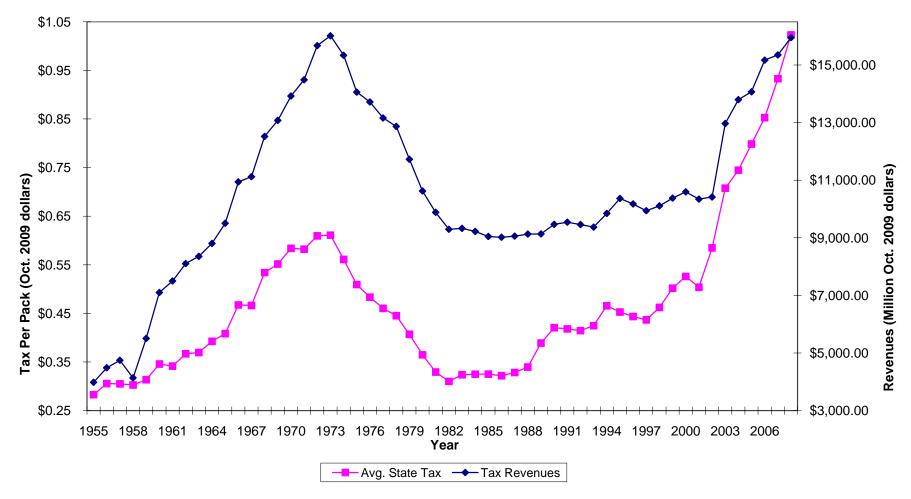
- Sales reduced by over 900 million packs
- Almost \$9 billion in new tax revenues
- Over 1.15 million adult smokers quit
- Over 1.45 million youth deterred from taking up smoking
- Over 700,000 premature deaths averted
- Significant reductions in health care spending

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Source: Chaloupka and Tauras, 2009

### Earmarked Tobacco Taxes and Comprehensive Tobacco Control Programs

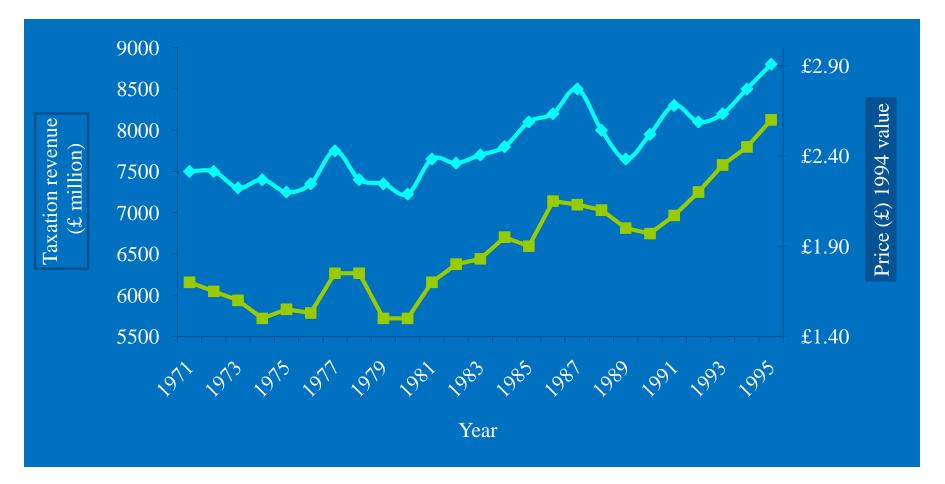
# State Cigarette Tax & Revenues Inflation adjusted, 1955-2009



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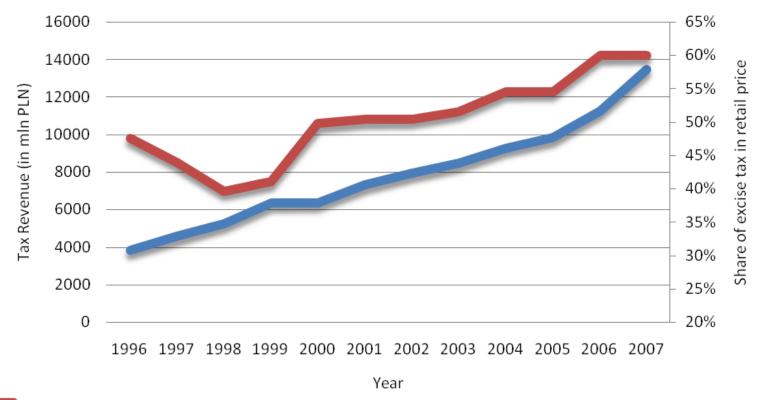
Source: Tax Burden on Tobacco, 2010, and author's calculations

# Cigarette Price & Tax Revenues United Kingdom, inflation adjusted, 1971-1995



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# Cigarette Tax/Price & Tax Revenues Poland, 1996-2007



Percentage share of excise tax in retail price of MPPC cigarettes

Tobacco excise tax revenue in Poland (in mln PLN)

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Source: Stoklosa & Ciecierski, 2010

# Comprehensive Tobacco Control Programs

#### Primary aims:

- Prevent youth initiation
- Promote young adult & adult cessation
- Eliminate exposure to secondhand smoke
- Identify and eliminate disparities in tobacco use and its consequences

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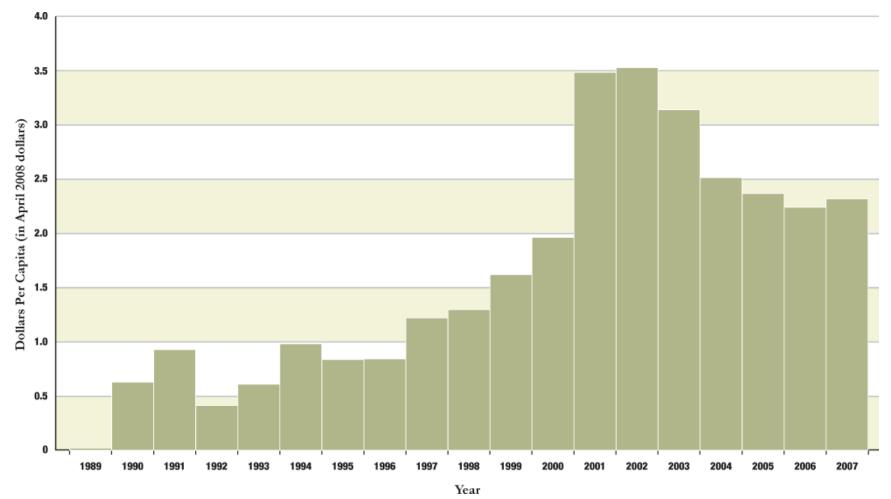
Source: CDC, 2007

### Comprehensive State Tobacco Control Programs, US

- State and community interventions
  - policy development/implementation, strengthen anti-tobacco norms, reduce disparities
- Health communications interventions
  - mass media countermarketing, replacement of industry sponsorship/promotion, targeted messaging and delivery
- Cessation interventions
  - policy, health systems change, and population based measures
- Surveillance, evaluation, administration, and management

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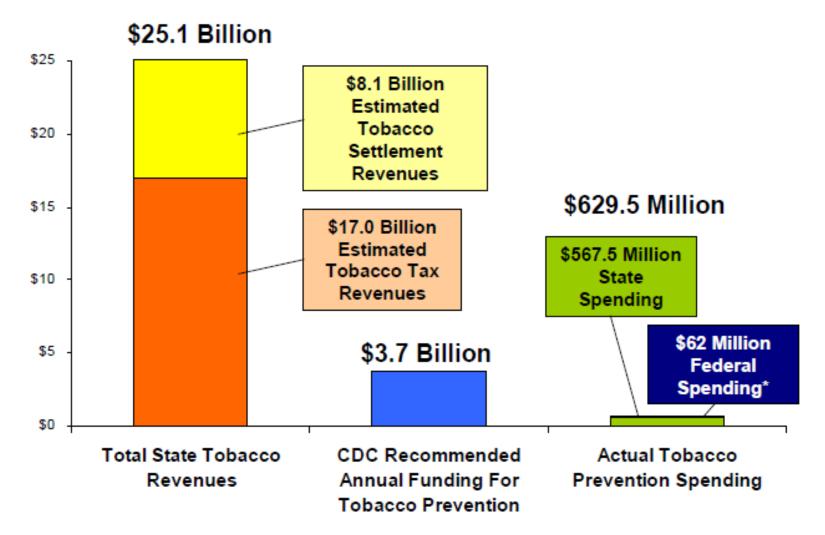
### Tobacco Control Program Funding Per capita, inflation adjusted, 1989-2007



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Source: Giovino, et al., 2009

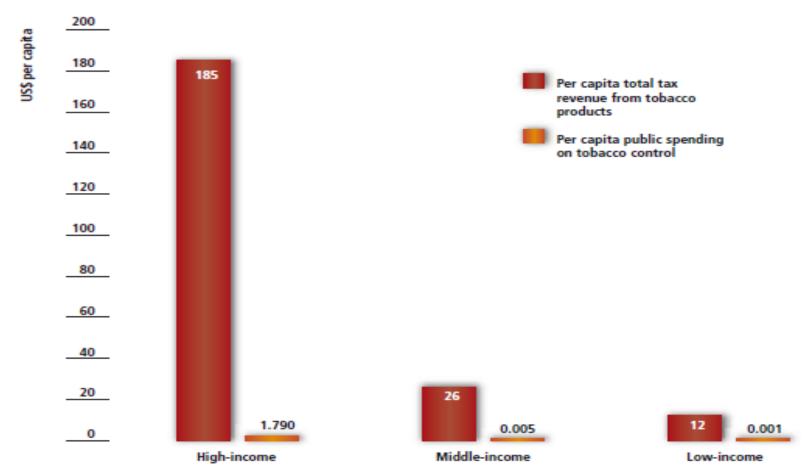
### Program Funding vs. Tobacco Revenues FY 2010



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Source: Tobacco Free Kids, et al., 2009

## Program Funding vs. Tobacco Revenues 2007-2008, by income level



Note: Based on 55 countries that provided information on both tax revenues from tobacco products and expenditures for tobacco control for 2007 and 2008.

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Source: WHO., 2009

### Impact of Program Funding, US

#### Significant reductions in state cigarette sales

Estimated up to 8.7% decline by 2000 if states funded at \$6 per capita

#### Significant reductions in youth smoking

 2% reduction in prevalence in 1990s from existing programs; could have been 13% if funded at levels recommended by CDC

#### Significant reductions in adult smoking

 Funding at CDC minimum could have reduced adult prevalence by 5.4%

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Source: Farrelly, et al., 2003; Tauras et al., 2005; Farrelly et al., 2008

### Summary

Tobacco tax increases have been highly effective in reducing tobacco use and the death, disease, and economic losses caused by tobacco use

 Further reductions when revenues from taxes are earmarked for comprehensive tobacco control programs

Similar potential for using taxes and resulting tax revenues to promote healthy eating and to curb obesity

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#### For more information:

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